

DEDICATED SERVICES | CUSTOMER TESTIMONIAL

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NATE BROWN - Architectural Supervisor, NVR

SITUATION

NVR, Inc., the fourth largest home construction company in the U.S. (based on the number of homes closed), prides itself on operating efficiently. Its business model does not involve spec homes—instead, NVR manufactures components, which are sent directly to the job site for a pre-sold home.

NVR has been a long-term partner with MiTek, utilizing MiTek machinery, engineered products, and software. When NVR needed to expand its design capacity, MiTek offered a solution.

CHALLENGE

Before partnering with MiTek Dedicated Services nearly ten years ago, NVR handled all architectural projects internally with its team of designers. Their team was limited in the amount of work they could do, which restricted their output.

“Back then, it could take 20-24 weeks to get one individual house out,” said Nate Brown, Architectural Supervisor at NVR. “Now, our average house is out the door in seven to nine weeks.”

SOLUTION

Today, with the help of MiTek Dedicated Services, NVR supports 300 home designs, an increase from 100 previously. In addition to allowing NVR to scale its design capabilities, including estimates, takeoffs, and renderings, its dedicated MiTek team members also helped convert the group’s 2D designs into 3D models.

OUTCOME

NVR’s dedicated staff through MiTek Services has grown to 61 team members, many of whom have been with NVR from the beginning of the partnership and have trained their peers as the team scales. Brown said hiring this many people locally would’ve taken significantly more time and money.

“By partnering with MiTek, we can get employees up to speed in about two to three months,” Brown said. “Hiring that many people here would be an extreme challenge.”



Location:

Reston, Virginia

Company Size:

6,550 Employees

Revenue:

\$10.1 B

Founded:

1980

Are you ready to expand the capabilities of your team and grow your business?

Talk to a MiTek Representative to learn more.

1-800-325-8075

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